Kelly's 2017 Used Stamp Sale (June 4th) Guidelines

Details for participation in sale:

- You can drop off the stamps & accessories you have for sale starting on Saturday, May 27th. You don't need to make arrangements to drop them off. Set them on my front porch if I'm not home. The sooner the better, this will give me ample time to get them all in order and set up for the sale. PLEASE PUT YOUR NAME & PHONE NUMBER ON YOUR BOX OR CONTAINER WITH A BIG BLACK MARKER OR ON SOME TYPE OF LARGE LABEL. MAKE SURE YOU PUT YOUR INFO ON THE LID OF PLASTIC CONTAINERS AS WELL AS THE BOTTOMS.
- 2. You MUST use blue or a light colored painter's tape for your price tag on each item (not the dark blue - it's too hard to read). This allows the cashiers to easily remove the tape. Last year - there were still some people using the DARK BLUE painter's tape - please re-price those items using lighter tape. Anything marked with Dark Blue tape will not be put out for sale.
- 3. Labeling: Put your initials (all three) and price on each piece of tape make sure it's legible. Amounts must be in \$0.25 increments nothing smaller.
- 4. Have all **stamping images visible** in the plastic cases. Place your sticker on the TOP so people don't have to turn it over to see images or price. If it is an individual stamp, place the sticker so it does not obscure the image. No single stamps in ziplock bags. The bags cause condensation from the sun and get everything wet inside the bag.
- 5. Orders: I will collect all monies for items sold. When the sale is done, I will tally up your items that were sold. You will then be issued a credit for merchandise out of the NEW Stampin' Up! Idea Book & Catalog. I will let you know how much credit you have coming either via e-mail or phone. All credit orders must be back to me by June 10th, so I can submit the order right away. If you don't have a current catalog, please go to the on-line catalog on my website or you can get one from me.

- 6. This is how the **credit** will work. **Each seller will be charged \$5.00 or 10% of your sales - whichever is LESS**. If you sell \$100 in merchandise, you will have \$95 in credit. I will then sub-total, add tax and shipping and the \$95 will come off of the balance. You pay for any balance due. There will be no cash given for your sales. All balances due will have to be paid by the June 10th due date with cash or a credit card. No exceptions.
- 7. **Pick up** those items that did not sell on Saturday afternoon, June 3rd or Sunday, June 4th or Monday, June 5th (I need my house back). They will be on my front porch.
- 8. All items to be sold MUST BE DROPPED OFF PRIOR TO FRIDAY! No exceptions. I have allowed late drop offs in previous years - it's too chaotic! Too many things have to be put into place. Please do not ask for exceptions.

PRICING TIPS: As a guideline for pricing, I figure out the cost of the stamp set deduct about 30%-50%. I also take into consideration the wear and tear and may mark off more. It just depends on how badly I want to sell the items. You can mark your merchandise with any price you choose, depending on your desire to sell them.

Any further questions, please e-mail at <u>kelly@astampabove.com</u> or call/text me at 920-720-3139.